IBM Pension Plan

2022 Chair's Statement Illustrations - M Plan Active Members

These illustrations should be read in conjunction with the assumptions set out in section 4 of the 2022 Chair's Statement.

Younger Active (Age 30)

Current and Technical Default Arrangements (where applicable)

Age	Lifecycle Balanced 2020 - Current Default Lifecycle to Annuity 2020 - Technical Default				Lifecycle to Lump Sum 2020 - Technical Default		Lifecycle to Drawdown 2020 - Technical Default	
	Pot Size with no Charges Incurred	Pot Size with Charges Incurred	Pot Size with no Charges Incurred	Pot Size with Charges Incurred	Pot Size with no Charges Incurred	Pot Size with Charges Incurred	Pot Size with no Charges Incurred	Pot Size with Charges Incurred
31	£84,977	£84,848	£84,977	£84,848	£84,977	£84,848	£84,977	£84,848
33	£106,883	£106,427	£106,883	£106,427	£106,883	£106,427	£106,883	£106,427
35	£130,971	£130,082	£130,971	£130,082	£130,971	£130,082	£130,971	£130,082
40	£202,215	£199,668	£202,215	£199,668	£202,215	£199,668	£202,215	£199,668
45	£291,894	£286,060	£291,894	£286,060	£291,894	£286,060	£291,894	£286,060
50	£404,741	£393,259	£404,741	£393,259	£404,741	£393,259	£404,741	£393,259
55	£547,265	£527,198	£547,265	£527,198	£547,265	£527,198	£547,265	£527,198
60	£715,306	£683,502	£710,133	£678,790	£717,497	£685,588	£720,503	£688,232
65	£857,461	£814,746	£824,954	£785,285	£835,174	£794,868	£891,065	£845,137

Notes:

- 1. Projected pension pot values are shown in today's terms and do not need to be reduced further for the effect of future inflation.
- 2. The starting pot size is assumed to be £74,780.
- 3. Total contributions of £6,420 p.a. adjusted for Inflation each year are assumed.
- 4. Inflation is assumed to be 2.5% p.a. and increases to salary are assumed to be in line with this inflation assumption.

understand your pension options. You can find more information at www.pensionwise.gov.uk.

- 5. Transaction costs are calculated as an average of transaction cost data for the period from 1 January 2018 to 31 December 2022. Where funds have a negative transaction cost, a zero cost has been assumed.
- 6. Illustrations have been developed for younger member strawmen using the current Lifecycle 2020 arrangements. Illustrations for the highest and lowest charging funds and for the other technical default arrangements (Growth Plus, Money Fund, Lifecycle to Lump Sum and Lifecycle to Annuity) are included within the average member illustrations. In particular, the Lifecycle to Lump Sum and Lifecycle to Annuity and the other legacy defaults are legacy arrangements and hence there are no 'younger' members invested.

Values are estimates only and are not guaranteed.

Members are reminded of the objective of the illustrations which is to demonstrate the compounding effect of charges and costs on projected DC pension savings. It is not intended to demonstrate the merits of different investment strategies or investment funds. Before making any changes to your investment choices, you should consider the financial risk associated with the different types of investment. Please refer to the "Be Aware of Risk" section on our client microsite https://www.legalandgeneral.com/workplace/i/ibm/mplan/investing/be-aware-of-risk/. If you wish to review your investment decision, or are starting to plan your retirement, you should speak to a financial advisor. For help with choosing a financial advisor in your area, please contact the Money Helper (formerly the Money Advice Service) https://www.moneyhelper.org.uk/en. If you are aged 50 or over you have the right to contact 'Pension Wise', a free and impartial Government service, that helps you

Average Active (Age 52)

Default arrangement, the Highest Charging and the Lowest Charging Fund

Age	Lifecycle Ba	alanced 2020	Infrastructure Equity F	Fund (highest charging)	Money Fund (lowest charging)*		
	Pot Size with no Charges Incurred	Pot Size with Charges Incurred	Pot Size with no Charges Incurred	Pot Size with Charges Incurred	Pot Size with no Charges Incurred	Pot Size with Charges Incurred	
53	£106,680	£106,450	£106,657	£106,133	£102,762	£102,701	
55	£140,430	£139,599	£140,348	£138,460	£126,636	£126,428	
57	£177,485	£175,837	£177,321	£173,587	£150,844	£150,460	
62	£275,885	£271,557	£286,284	£275,304	£212,865	£211,899	
65	£331,148	£325,202	£364,905	£347,285	£251,129	£249,713	

^{*} Also a technical default arrangement.

Legacy Default Arrangements

Age	Lifecycle	to Annuity*	Lifecyc	le 2012	Lifestyle 1997		
	Pot Size with no Charges Incurred	Pot Size with Charges Incurred	Pot Size with no Charges Incurred	Pot Size with Charges Incurred	Pot Size with no Charges Incurred	Pot Size with Charges Incurred	
53	£105,920	£105,710	£105,920	£105,710	£106,132	£106,001	
55	£136,707	£135,986	£136,707	£135,986	£138,440	£137,972	
57	£169,359	£167,978	£169,359	£167,978	£171,902	£171,005	
62	£259,001	£255,311	£258,448	£254,792	£253,085	£250,849	
65	£309,356	£304,364	£306,108	£301,318	£295,311	£292,247	

^{*} Also a technical default arrangement.

Technical Default Arrangements

Age	Lifecycle to Lump Sum		Lifecycle to Annuity 2020		Lifecycle to Lump Sum 2020		Lifecycle to Drawdown 2020	
	Pot Size with no Charges Incurred	Pot Size with Charges Incurred	Pot Size with no Charges Incurred	Pot Size with Charges Incurred	Pot Size with no Charges Incurred	Pot Size with Charges Incurred	Pot Size with no Charges Incurred	Pot Size with Charges Incurred
53	£105,667	£105,464	£106,680	£106,450	£106,680	£106,450	£106,680	£106,450
55	£136,284	£135,575	£140,430	£139,599	£140,430	£139,599	£140,430	£139,599
57	£168,906	£167,541	£177,485	£175,837	£177,485	£175,837	£177,485	£175,837
62	£260,872	£257,057	£271,242	£267,206	£276,017	£271,755	£280,589	£275,962
65	£311,775	£306,628	£319,675	£314,471	£322,724	£317,434	£342,988	£336,254

Notes:

- 1. Projected pension pot values are shown in today's terms and do not need to be reduced further for the effect of future inflation.
- 2. The starting pot size is assumed to be £90,950.
- 3. Total contributions of £11,140 p.a. adjusted for inflation each year are assumed.
- 4. Inflation is assumed to be 2.5% p.a. and increases to contributions are assumed to be in line with this inflation assumption.
- 5. Transaction costs are calculated as an average of transaction cost data for the period from 1 January 2018 to 31 December 2022. Where funds have a negative transaction cost, a zero cost has been assumed.

Values are estimates only and are not guaranteed.

Members are reminded of the objective of the illustrations which is to demonstrate the compounding effect of charges and costs on projected DC pension savings. It is not intended to demonstrate the merits of different investment strategies or investment funds. Before making any changes to your investment choices, you should consider the financial risk associated with the different types of investment. Please refer to the "Be Aware of Risk" section on our client microsite https://www.legalandgeneral.com/workplace/i/ibm/mplan/investing/be-aware-of-risk/. If you wish to review your investment decision, or are starting to plan your retirement, you should speak to a financial advisor. For help with choosing a financial advisor in your area, please contact the Money Helper (formerly the Money Advice Service) https://www.moneyhelper.org.uk/en. If you are aged 50 or over you have the right to contact 'Pension Wise', a free and impartial Government service, that helps you understand your pension options. You can find more information at www.pensionwise.gov.uk.